



Digital Age | The change

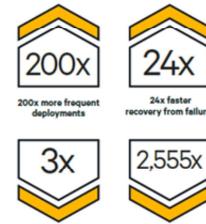
• Speed

incremental [time reduction @ fixed complexity] or [complexity increase @ fixed time]

→ drastic development lead time acceleration or complexity increase

- > innovation on usage with limited technology improvements (e.g. iPhone, various C2B2C)
- > platforms (e.g. VW MQB)
- > devops (e.g. GAFA's release rate)

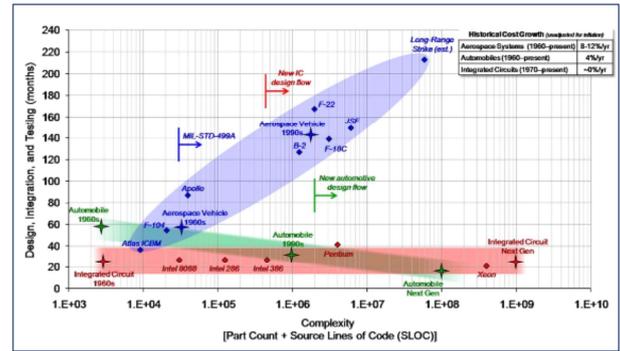
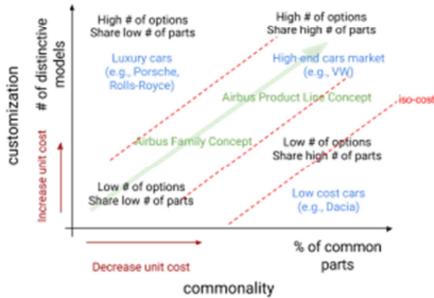
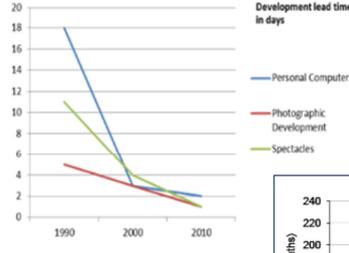
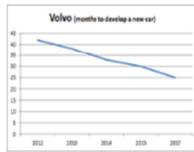
High-performing IT organizations report experiencing:



State of DevOps report 2016



- Audi A3 Mk3
- Audi TT Mk3
- Audi Q2
- SEAT Ibiza Mk5
- SEAT León Mk3
- SEAT Arona
- SEAT Ateca
- Škoda Octavia Mk3
- Škoda Superb B8
- Škoda Karoq
- Škoda Kodiaq
- Volkswagen Arteon
- Volkswagen Atlas / Teramont
- Volkswagen Golf Mk7
- Volkswagen Golf Sportsvan
- Volkswagen Jetta Mk7
- Volkswagen Lavalda
- Volkswagen Passat Mk8
- Volkswagen Polo Mk8
- Volkswagen T-Roc



source: DARPA

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Digital revolution amplitude is considered similar to industrial revolution in development cost & lead time

Speed of development or adaptation of new products first

→ DevOps : Google over 3500 release per day, Amazon approximately every 11 seconds

→ Product lines : VW MQB platform, approx. 7 times the cost of a model, but over 30 models built on it with 30% to 50% cost and lead time reduction per model, 80%+ for derivatives

Aeronautic seem stuck to increase cost & lead time with complexity,

which is not the case for other businesses

→ weight for aeronautics is speed for software development, no such silver bullet as Moore's law

Absolute need to put ourselves on new digital basis

to be able to sustain competition acceleration in this new world

Digital Age | The change

• Ecosystems → Ecosystem

barriers to entry between distinct markets / ecosystems

→ more inter-penetrations, usable as launch platform to invade other ecosystems

- > partnerships to achieve integrated service
- > rely on addiction rather than impediment

• Products → Services

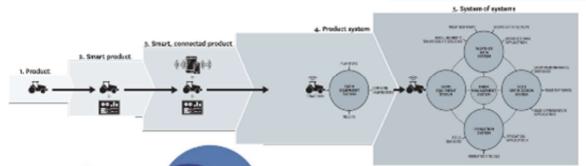
sell/buy the right product for the right market, physical economy driven by standardisation

→ rent/subscribe a service that continuously adapt to market, digital economy driven by personalization

- > market capture through proper positioning of additive service in value chain
- > innovation on usage as important as on innovation on product
- > built-in capability to evolve service continuously (service lifecycle management)

incl. product, logistics, execution...

The upcoming battlefield is a platform game



Emergence of Cyber-Physical systems also enables business model shift and blurs the lines between products, software and services

source: John Deere

Amazon and Google to begin testing delivery drones above several U.S. cities WITHIN MONTHS using their own air traffic control system

- Google and Amazon drones would operate between 200 and 400 feet in the air
- The drones would be able to communicate with one another to avoid collisions
- The companies are pushing for a privately-funded air traffic system
- It would likely be at least another two years before any real operations begin



In July 2018, the Wing project evolved from an X innovation to become an independent Alphabet business unit...



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Digital revolution amplitude is considered similar to industrial revolution in integration of ecosystems

- industrial revolution was integrating technologies and modularizing the products, we do it on ecosystems
- seen tractors with no-one on board ploughing a field ? seen drones investigating crops or grapes development status ?
- new farms have their little Cape Canaveral room, with the farmer piloting automated tractors & drones operating on various fields simultaneously

Digital revolution amplitude is considered similar to industrial revolution in moving to services

- industrial revolution was moving from artisanal to serial - product as a commodity - we move from products to services - personalization as a commodity
- rule by addiction, not any more necessarily technology e.g. Facebook
- in the 90's, hotels were sub-contracting the building of their website to freelance webmasters, "not my core business" they said
now, most of them have 80% of their customers booking through internet booking systems, they became sub-contractors of the websites...
- and even the centralized websites (B2C) have difficulties with AirBnB (C2B2C)... until blockchain systems will allow for C2C and Uberize Uber :-)

Google is an excellent example of how the traditional aeronautic ecosystem is besieged, with

- a consistent approach across several ecosystems
- a systematic positioning as close as possible of the final consumer
- building alliances - even between big GAFA's - to better storm market and be first to create addiction

We absolutely need to move toward similar mindsets to survive, and design platforms able to support quick integration of various ecosystems, quick development / evolution of new services (not same aircraft for 30 years e.g; A320 still using Z80 microprocessors and IFE systems looking weird in most airliners)

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- **Hierarchical → Flat**

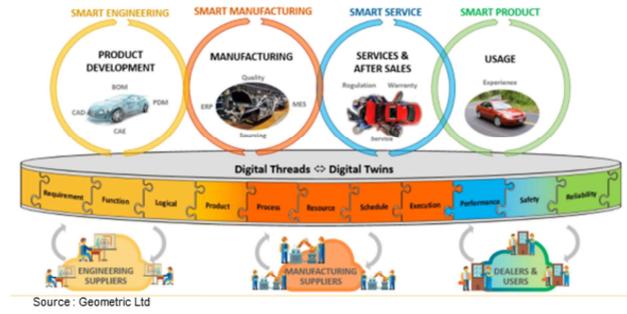
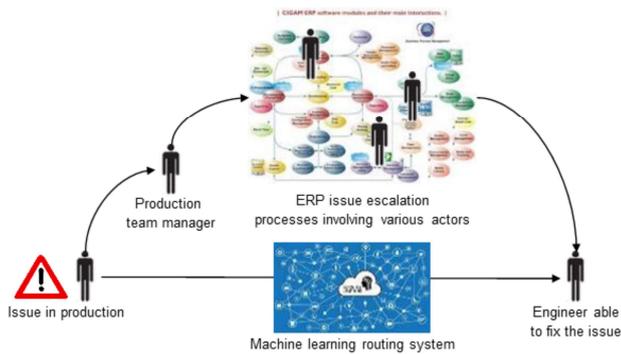
find through organization/classification → find through search/machine learning

- digital continuity is a bus, not a hard wired system
- digital continuity should spans all the data ecosystems

- **Fixed → Dynamic**

predefined formalized process/workflow → on the fly optimized routing of actions

- dynamic development plan, built specifically from target objectives
- all data exposed, to be freely & dynamically analysed / used / combined in appropriate way



Source : Geometric Ltd

Digital Thread



Digital revolution amplitude is considered similar to industrial revolution in revolutionizing how organizations optimize their efficiency

→ industrial revolution was able to scale thanks to highly standardized tasks and processes hierarchically organized - Taylorism and Fordism

→ we go now for direct interactions, bypassing hierarchical organization & processes thanks to scalable electronic enabled point 2 point relationships

Digital revolution amplitude is considered similar to industrial revolution in revolutionizing how organizations optimize their efficiency

→ industrial revolution was moving from individual complete craftsmanship to splitting the work between specialized actors working on highly standardized products

→ we go now again for specialization and personalization, bypassing need for standardization through smart combination of options & processes

Absolute need to put ourselves on new digital continuity basis to be able to sustain competition acceleration in this new world

The impact on aircraft development



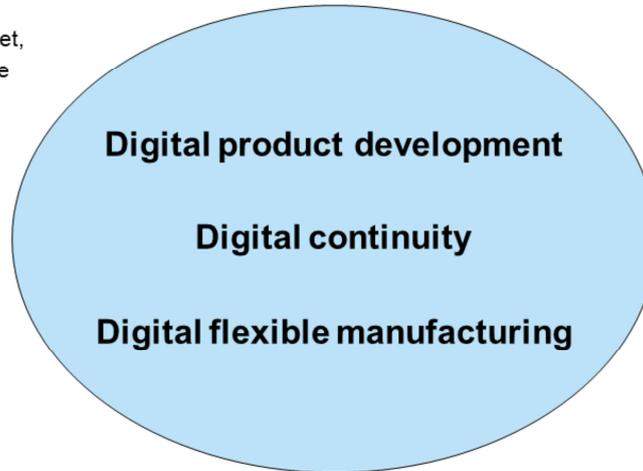
Need for a faster time to market,
for a new product or for update



Need for a better usage / integration
of other ecosystems progress



Need for flexible production
with robust ramp-up



Need for platform oriented IT system
with data & services exposures



Need to maintain
safety and efficiency standards

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Think system of systems

- SE and MBSE for speeding initial design and further updates
- Product lines for mastering variety at a limited cost /ramp-up
- Holistic integrated design

Flexible Digital factory

- digital factory operating system incorporating C3I & analytics in a modular framework
- flexible factory with maximum usage of generic jigs & tools (e.g; cooperative robots)
- flexible piloting of local work units mixing robots, humans and smart toolings

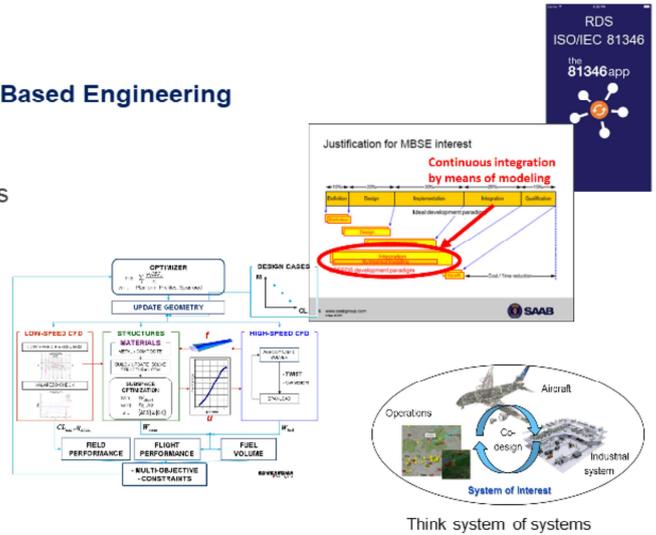
Holistic digital continuity

- reconciling product lifecycle, value chain and enterprise processes axis
- allowing easy in context feed of other area / phases data
- allowing wide analytics to be performed easily

Digital product development tracks

System Engineering, Model Based System Engineering, Model Based Engineering

- Saab on Skeldar V, then Boeing with Saab on T-X training aircraft, successful in “breaking the cost curve”
- Bombardier efficient large multi-disciplinary optimisation of C-series
- Airbus Digital Design Manufacturing & Services initiative
- Mixing distributed bottom-up semantic SE tagging through RDS, with classical top-down SE/MBSE approach

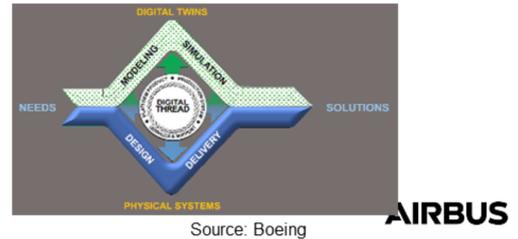


Co-design

- Boeing reported to model manufacturing since 20+ years now, and started to include service thinking upfront with B787
- Airbus started to model manufacturing more precisely for A350, and services with A320Neo and Skywise
- Capability to integrate very large # of models

Continuous integration

- Boeing's "diamond" model
- Boeing doing DMU continuous integration after 787, Airbus after A380
- Both thinking to expand toward more holistic continuous integration, especially using distributed hybrid system testbenches



Source: Boeing

SE, MBSE, MBE

- System Engineering <-> Software, need to move to Component Based Architecture just like when moving to COM / Java / ADA
- Multi-view configuration management
- RDS
- Surrogate models

Co-Design

- took years to develop A/C architects, able to handle high level future projects or architecture view BEFORE we dive in detailed design avoiding detailed design trial & error
- need similar step back from detailed manufacturing & detailed operations and need time to train architects
- large # of models handling & combination through GEM's

Continuous intergation

- DMU continuous integration principle
- Distributed hybrid test benches / Virtual Hybrid Testbench New Generation
- Right All Time rather than Right First Time

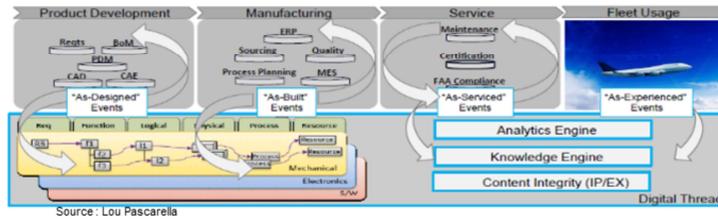
Digital continuity tracks

Configuration management of in-service products

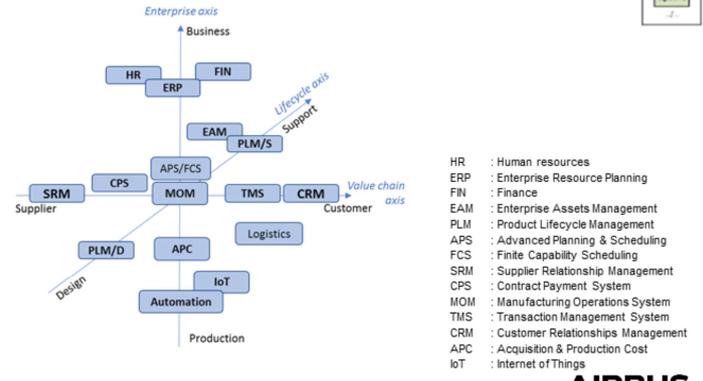
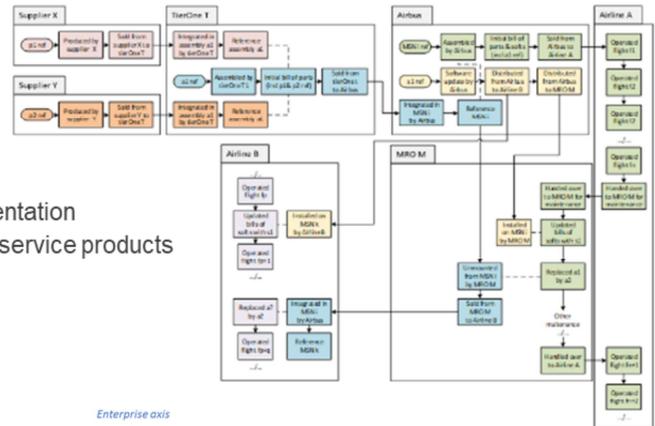
- Many initiatives in the US by Boeing, GE... and Airbus with Skywise
- Digital Twin opportunities explored by many actors, but needing distributed, politically neutral, safe and auditable implementation
- Automotive actors ahead in detailed configuration management of in service products

Connecting the different axis of continuity

- Last years IT technologies now make such master models possible
- Airbus Master Data Model cross-axis connexion initiative
- Allow context feed of other area / phases data, as well as wide analytics to be performed easily



Holistic digital thread along product axis



- HR : Human resources
- ERP : Enterprise Resource Planning
- FIN : Finance
- EAM : Enterprise Assets Management
- PLM : Product Lifecycle Management
- APS : Advanced Planning & Scheduling
- FCS : Finite Capability Scheduling
- SRM : Supplier Relationship Management
- CPS : Contract Payment System
- MOM : Manufacturing Operations System
- TMS : Transaction Management System
- CRM : Customer Relationships Management
- APC : Acquisition & Production Cost
- IoT : Internet of Things



Digital twins

- Distributed ledger as opportunity, completin neutrality of chisen solution by using an OpenSource implementation through Hyperledger
- Not a technology blocker, but CONOPS to be clarified and agreed

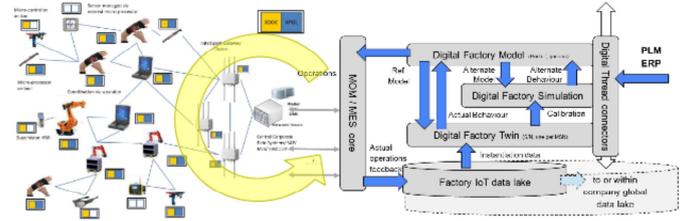
Digital thread

- Product management vs Project management, linking PBS, OBS, WBS...
- Indexation + Triple store + Cloud + REST API's : much more standardized and incrementally working than old warehousing solutions
- SPARQL to explore, then build re-usable Design to X (D2Cost, D2Operability...) views
- Service analytics for origin of discrepancies (change of manufacturing process, provider...)
- Feedback loops to design (from manuf or from operations)

Digital flexible factory tracks

Digital Manufacturing Operating System

- Factories extended enterprise system of systems mastery, need a robust, multi-channel, fault-tolerant, scalable and secure fog C3I
- Smart tools and devices explosion and rapid evolutions mastery, need a scalable and modular integration capability
- Analytics capability - especially for predictive maintenance - need a ability to spawn local streams analytics agents anywhere
- US DMDII, EEC Industry 4.0 / Usine du Futur...



Factory digital twin

- Combining dynamically updated model trying to stick to nominal production plan under constraints, with real feedback from shopfloor



Flexible artificial intelligence powered local work cells

- Moving from back-office fixed operations scheduling based on large specialized jig and tools, to combination of cooperative more generic robots
- To edge dynamic determination of how to get workcell job done, based on available changing mix of robots, humans, sensors, smart tools
- CNRS LAAS (Laboratoire d'Analyse et d'Architecture des Systèmes), GoogleX robotics...



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Digital manufacturing operating system

- DOS analogy :
 - SmartTools & all <> disk or interfaces controllers,
 - MES or analytics as programs using DOS
 - Airbus CITAR , with semantic to have layered levels of abstraction : meaning is built as info elementary info are aggregated

Factory Digital Twin

- Need to get the ACTUAL manufacturing activities model, or comparing actual feedback with nominal model
- PERT under constraint

AI for local workcells

- Harness change of smart tools - now rented to mitigate impact of too fast changes

Thank you

- individual methodologies (e.g. semantic linking, product line engineering...) and technologies (e.g. ALM, AI, IoT, blockchain...) progressing fast and providing many opportunities
- even bigger opportunities in their combination, sometimes just in the usage :-)



→ but a huge part of the success to use all that is in the management of the change !



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